

Boston

Back Bay

| Single Families | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|-----------------|------------|-----------|-----|-------------|--------------|--------------|
| July 2017 | 1 | 2 | 0 | \$5,325,000 | | |
| July 2018 | 0 | 3 | 0 | - | -100% | -100% |

| Condominiums | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|--------------|------------|-----------|-----|-------------|---------------|---------------|
| July 2017 | 45 | 114 | 47 | \$840,000 | | |
| July 2018 | 29 | 93 | 44 | \$1,155,000 | -35.6% | +37.5% |

Beacon Hill

| Single Families | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|-----------------|------------|-----------|-----|-------------|---------------|---------------|
| July 2017 | 3 | 16 | 66 | \$5,750,000 | | |
| July 2018 | 1 | 12 | 124 | \$5,130,000 | -66.7% | -10.8% |

| Condominiums | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|--------------|------------|-----------|-----|-------------|---------------|---------------|
| July 2017 | 13 | 35 | 65 | \$1,125,000 | | |
| July 2018 | 16 | 37 | 68 | \$620,500 | +23.1% | -44.8% |

Boston

Charlestown

| Single Families | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|-----------------|------------|-----------|-----|-------------|---------------|---------------|
| July 2017 | 14 | 13 | 24 | \$1,262,500 | | |
| July 2018 | 6 | 13 | 26 | \$864,500 | -57.1% | -31.5% |

| Condominiums | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|--------------|------------|-----------|-----|-----------|---------------|--------------|
| July 2017 | 32 | 32 | 16 | \$670,000 | | |
| July 2018 | 21 | 29 | 19 | \$675,000 | -34.4% | +0.7% |

Dorchester

| Single Families | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|-----------------|------------|-----------|-----|-----------|-------------|-------------|
| July 2017 | 5 | 6 | 35 | \$425,000 | | |
| July 2018 | 8 | 14 | 29 | \$637,500 | +60% | +50% |

| Condominiums | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|--------------|------------|-----------|-----|-----------|-------------|---------------|
| July 2017 | 25 | 41 | 29 | \$435,000 | | |
| July 2018 | 14 | 32 | 22 | \$522,500 | -44% | +20.1% |

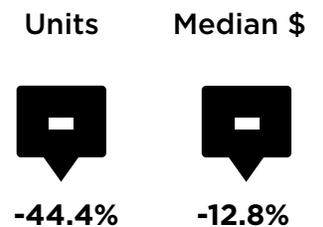
Boston

Fenway

| Single Families | Units Sold | Inventory | DOM | Median \$ |
|-----------------|------------|-----------|-----|-------------|
| July 2017 | 1 | 0 | 0 | \$2,162,500 |
| July 2018 | 0 | 0 | 0 | - |

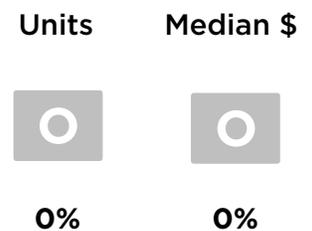


| Condominiums | Units Sold | Inventory | DOM | Median \$ |
|--------------|------------|-----------|-----|-----------|
| July 2017 | 9 | 14 | 17 | \$572,000 |
| July 2018 | 5 | 25 | 18 | \$499,000 |

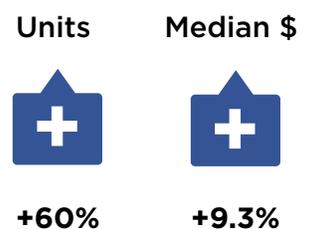


North End

| Single Families | Units Sold | Inventory | DOM | Median \$ |
|-----------------|------------|-----------|-----|-----------|
| July 2017 | 0 | 0 | 0 | - |
| July 2018 | 0 | 0 | 0 | - |



| Condominiums | Units Sold | Inventory | DOM | Median \$ |
|--------------|------------|-----------|-----|-----------|
| July 2017 | 5 | 16 | 142 | \$700,000 |
| July 2018 | 8 | 17 | 53 | \$765,000 |



Boston

Roxbury

| Single Families | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|-----------------|------------|-----------|-----|-----------|-------|-----------|
| July 2017 | 0 | 3 | - | - | | |
| July 2018 | 2 | 5 | 164 | \$507,450 | 0% | 0% |

| Condominiums | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|--------------|------------|-----------|-----|-----------|--------|-----------|
| July 2017 | 3 | 15 | 62 | \$471,400 | | |
| July 2018 | 2 | 17 | 29 | \$596,950 | -33.3% | +26.6% |

Seaport

| Single Families | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|-----------------|------------|-----------|-----|-----------|-------|-----------|
| July 2017 | 0 | 0 | - | - | | |
| July 2018 | 0 | 0 | - | - | 0% | 0% |

| Condominiums | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|--------------|------------|-----------|-----|-------------|-------|-----------|
| July 2017 | 5 | 19 | 60 | \$1,100,000 | | |
| July 2018 | 4 | 33 | 48 | \$1,252,500 | -20% | +13.9% |

Boston

South Boston

| Single Families | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|-----------------|------------|-----------|-----|-------------|---------------|---------------|
| July 2017 | 4 | 10 | 15 | \$1,000,000 | | |
| July 2018 | 3 | 11 | 18 | \$910,000 | -25% | -9% |
| Condominiums | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
| July 2017 | 69 | 134 | 34 | \$685,000 | | |
| July 2018 | 125 | 105 | 23 | \$850,000 | +81.2% | +24.1% |

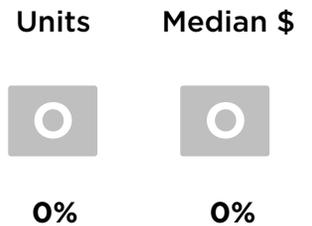
South End

| Single Families | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
|-----------------|------------|-----------|-----|-------------|---------------|---------------|
| July 2017 | 3 | 13 | 0 | \$1,800,000 | | |
| July 2018 | 0 | 7 | 0 | - | -100% | -100% |
| Condominiums | Units Sold | Inventory | DOM | Median \$ | Units | Median \$ |
| July 2017 | 48 | 81 | 25 | \$914,500 | | |
| July 2018 | 42 | 67 | 28 | \$1,057,500 | -12.5% | +15.6% |

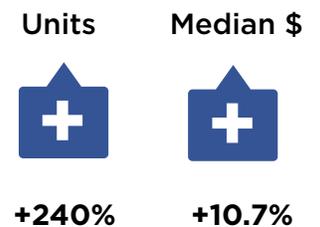
Boston

Waterfront

| Single Families | Units Sold | Inventory | DOM | Median \$ |
|-----------------|------------|-----------|-----|-----------|
| July 2017 | 0 | 0 | - | - |
| July 2018 | 0 | 1 | - | - |

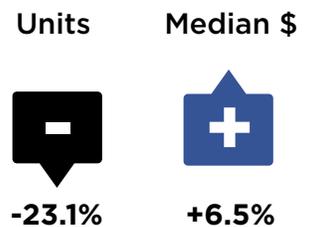


| Condominiums | Units Sold | Inventory | DOM | Median \$ |
|--------------|------------|-----------|-----|-------------|
| July 2017 | 5 | 61 | 37 | \$1,070,000 |
| July 2018 | 17 | 51 | 79 | \$1,185,000 |



West Roxbury

| Single Families | Units Sold | Inventory | DOM | Median \$ |
|-----------------|------------|-----------|-----|-----------|
| July 2017 | 26 | 35 | 26 | \$583,000 |
| July 2018 | 20 | 18 | 26 | \$621,000 |



| Condominiums | Units Sold | Inventory | DOM | Median \$ |
|--------------|------------|-----------|-----|-----------|
| July 2017 | 12 | 8 | 23 | \$377,500 |
| July 2018 | 7 | 7 | 18 | \$385,000 |

