



# BOSTON HOUSING REPORT

| BACK BAY    | UNITS SOLD |    | INVENTORY | DOM | MEDIAN \$   | PENDING | UNITS       | MEDIAN \$   |
|-------------|------------|----|-----------|-----|-------------|---------|-------------|-------------|
|             | 2016       | 29 |           |     |             |         |             |             |
|             | 2015       | 34 |           |     |             |         |             |             |
|             |            |    | 85        | 61  | \$960,000   | 22      | ↓<br>-14.7% | ↓<br>-24.4% |
|             |            |    | 131       | 63  | \$1,270,000 | 11      |             |             |
| BEACON HILL | UNITS SOLD |    | INVENTORY | DOM | MEDIAN \$   | PENDING | UNITS       | MEDIAN \$   |
|             | 2016       | 10 |           |     |             |         |             |             |
|             | 2015       | 12 |           |     |             |         |             |             |
|             |            |    | 50        | 30  | \$551,250   | 7       | ↓<br>-16.6% | ↓<br>-20.8% |
|             |            |    | 49        | 37  | \$696,000   | 8       |             |             |
| CHARLESTOWN | UNITS SOLD |    | INVENTORY | DOM | MEDIAN \$   | PENDING | UNITS       | MEDIAN \$   |
|             | 2016       | 28 |           |     |             |         |             |             |
|             | 2015       | 21 |           |     |             |         |             |             |
|             |            |    | 47        | 39  | \$727,800   | 15      | ↑<br>+33.3% | ↑<br>+25.5% |
|             |            |    | 48        | 69  | \$580,000   | 16      |             |             |
| DORCHESTER  | UNITS SOLD |    | INVENTORY | DOM | MEDIAN \$   | PENDING | UNITS       | MEDIAN \$   |
|             | 2016       | 17 |           |     |             |         |             |             |
|             | 2015       | 19 |           |     |             |         |             |             |
|             |            |    | 56        | 47  | \$419,900   | 22      | ↓<br>-10.5% | ↑<br>+40.4% |
|             |            |    | 63        | 62  | \$299,000   | 19      |             |             |

Source: MLSPIN via imaxwebsolutions. & Terradatum Condo & Single Family Trends for period ending 12/31/16.

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| FENWAY    |  | UNITS SOLD | INVENTORY | DOM | MEDIAN \$ | PENDING | UNITS                                                                                 | MEDIAN \$                                                                             |
|-----------|--|------------|-----------|-----|-----------|---------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| 2016      |  | 6          | 10        | 11  | \$436,000 | 2       |  |  |
| 2015      |  | 6          | 6         | 60  | \$634,000 | 3       | 0%                                                                                    | -31.2%                                                                                |
| NORTH END |  | UNITS SOLD | INVENTORY | DOM | MEDIAN \$ | PENDING | UNITS                                                                                 | MEDIAN \$                                                                             |
| 2016      |  | 3          | 9         | 72  | \$655,000 | 2       |  |  |
| 2015      |  | 8          | 14        | 33  | \$567,400 | 5       | -62.5%                                                                                | +15.4%                                                                                |
| ROXBURY   |  | UNITS SOLD | INVENTORY | DOM | MEDIAN \$ | PENDING | UNITS                                                                                 | MEDIAN \$                                                                             |
| 2016      |  | 4          | 23        | 78  | \$371,500 | 5       |  |  |
| 2015      |  | 1          | 21        | 96  | \$230,000 | 2       | +300%                                                                                 | +61.5%                                                                                |
| SEAPORT   |  | UNITS SOLD | INVENTORY | DOM | MEDIAN \$ | PENDING | UNITS                                                                                 | MEDIAN \$                                                                             |
| 2016      |  | 7          | 12        | 67  | \$930,000 | 0       |  |  |
| 2015      |  | 3          | 12        | 59  | \$755,000 | 2       | +133.3%                                                                               | +23.1%                                                                                |

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| SOUTH BOSTON |            |           |     |             |         |  | UNITS  | MEDIAN \$ |
|--------------|------------|-----------|-----|-------------|---------|--|--------|-----------|
| 2016         | UNITS SOLD | INVENTORY | DOM | MEDIAN \$   | PENDING |  | ↑      | ↑         |
| 2015         | 50         | 123       | 54  | \$642,500   | 37      |  | +25%   | +20.1%    |
|              | 40         | 120       | 60  | \$535,000   | 28      |  |        |           |
| SOUTH END    |            |           |     |             |         |  | UNITS  | MEDIAN \$ |
| 2016         | UNITS SOLD | INVENTORY | DOM | MEDIAN \$   | PENDING |  | ↓      | ↓         |
| 2015         | 32         | 90        | 35  | \$820,500   | 18      |  | -53.6% | -8.3%     |
|              | 69         | 129       | 39  | \$895,000   | 31      |  |        |           |
| WATERFRONT   |            |           |     |             |         |  | UNITS  | MEDIAN \$ |
| 2016         | UNITS SOLD | INVENTORY | DOM | MEDIAN \$   | PENDING |  | ↓      | ↑         |
| 2015         | 8          | 43        | 68  | \$1,190,000 | 7       |  | -27.2% | +50.6%    |
|              | 11         | 46        | 54  | \$790,000   | 7       |  |        |           |
| WEST ROXBURY |            |           |     |             |         |  | UNITS  | MEDIAN \$ |
| 2016         | UNITS SOLD | INVENTORY | DOM | MEDIAN \$   | PENDING |  | ↓      | ↑         |
| 2015         | 19         | 37        | 44  | \$484,000   | 18      |  | -26.9% | +5.8%     |
|              | 26         | 75        | 54  | \$457,500   | 21      |  |        |           |

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