

|  | SINGLE FAMILIES        | 2016      | 2017      | % CHANGE |
|--|------------------------|-----------|-----------|----------|
|  | Number of Units Sold   | 34        | 22        | -35.2%   |
|  | Total Inventory        | 75        | 27        | -64%     |
|  | Median Sale Price      | \$552,000 | \$600,000 | +8.7%    |
|  | Average Days on Market | 26        | 31        | +19.2%   |
|  | Pending Sales          | 33        | 16        | -51.5%   |